UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

In re:

Docket #17cv2120

NANCY AMHAZ,

Plaintiff, :

- against -

BOOKING.COM (USA) INC., et al., : New York, New York

December 22, 2017

Defendants. :

PROCEEDINGS BEFORE THE HONORABLE HENRY PITMAN, UNITED STATES DISTRICT COURT MAGISTRATE JUDGE

APPEARANCES:

For Plaintiff: LEE LITIGATION GROUP, PLLC

BY: C.K. LEE, ESQ.

MAWASH JAFFREY, ESQ.

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For the Defendants: JACKSON LEWIS P.C.

BY: WENDY MELLK, ESQ.

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INDEX

EXAMINATIONS

WitnessDirectCrossDirectCross

None

EXHIBITS

None

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1
                          PROCEEDINGS
2
             THE CLERK: Amhaz v. Booking.com, 17cv2120.
3
   Counsel, please state your name for the record.
             MR. C.K. LEE: C.K. Lee. I'm also with my
 4
   colleague, Mawash Jaffrey. Good morning, Your Honor.
5
             THE COURT:
                          Good morning.
 6
7
             MS. WENDY MELLK: Wendy Mellk from Jackson
   Lewis (indiscernible).
8
9
             THE COURT: All right, good morning all.
10
   here today to address some discovery issues. In that
   regard I have plaintiff's letter of November 25,
11
12
   defendants' letter of November 29, and there was another
13
   letter that Mr. Lee filed on the ECF system at about 6:30
14
   last night. I've skimmed the letter - Mr. Lee,
15
    (indiscernible) 6:30 last night attaching a transcript
16
   from December 6? You know, a lot of judges in this court
17
   were born at night but they weren't born last night, and
18
   what you're doing is pretty apparent.
19
             MR. LEE: Your Honor --
20
             THE COURT:
                          Yeah.
21
                        What I was trying to do was just to
             MR. LEE:
   provide the Court with some additional information.
22
23
             THE COURT: 6:30, what, 16 hours before the
24
   conference? Fifteen and a half hours before the
25
   conference.
```

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```
1
                           PROCEEDINGS
             MR. LEE: I'm sorry, Your Honor, but I had
 2
 3
   wanted to submit it earlier, but because I was in a
   mediation --
 4
             THE COURT: Continuously from December 6 until
 5
 6
    6:30 last night?
             MR. LEE: Well, it was not continuous, Your
 7
   Honor, but there's nothing like an impending date to
 8
 9
    stimulate ensuring that --
10
             THE COURT: Yeah, and getting over on your
    adversary had nothing to do with it, right?
11
12
             MR. LEE: It really was not intended. I really
   had wanted to get it in earlier, but, unfortunately,
13
14
   because of my schedule and the different drafts that I had
15
    to go through during the course of the day, it did not get
16
    submitted until later in the evening. But I do apologize,
17
    Your Honor.
             THE COURT: Well, I know what you're doing.
18
   And it really, it doesn't play.
19
20
                        The alternative, Your Honor, was that
             MR. LEE:
21
    I would've just came in and told the Court orally about --
             THE COURT: No, the alternative was you
22
   could've filed it on the 7^{th}, the 8^{th}, the 9^{th}, the 10^{th},
23
    the 11^{th}, the 12^{th}. It was a December 6 transcript.
24
25
             MR. LEE:
                        I --
```

```
1
                          PROCEEDINGS
2
             THE COURT:
                          Even if you got it a week later,
   that would've been the 13<sup>th</sup>.
3
             MR. LEE: I understand, Your Honor, but there's
 4
   - there is --
5
             THE COURT:
                          There's nothing like the tactical
6
7
   advantage of serving something like 6:30 the before --
             MR. LEE: Your Honor --
8
9
             THE COURT: -- a 3 o'clock conference.
10
             MR. LEE: Your Honor, it's an advantage that I
11
   don't think I need. And the reality really was I wanted
   to get it in earlier, and, unfortunately, I wasn't able to
12
13
   focus my attention in preparing for this hearing until a
14
   day or two beforehand. And so that's why I wanted to
15
   submit a follow-up. I apologize, Your Honor.
16
             THE COURT: I've had attorneys doing this
17
   nonsense for 20 years, you know, I don't know why they do
18
   it, I really don't. All right. Where do things stand?
19
   understand from defendants' letter things have moved on
20
   somewhat since the November 22 letter? Where do things
21
   stand, Mr. Lee?
                        Sure. Well, I think in terms of the
22
             MR. LEE:
23
   depositions, the depositions have been scheduled. So that
24
   issue is resolved. And I think in terms of discovery, the
25
   main issue that is outstanding is regarding class
```

```
1
                          PROCEEDINGS
   discovery and e-discovery. That's really the main issues
2
3
   that are outstanding which we hope to resolve this
   morning, Your Honor.
 4
5
             THE COURT: All right. Well --
 6
             MR. LEE: And I'm happy --
 7
             THE COURT: I looked at the discovery
   responses. Let me turn to defendants' counsel.
8
9
   Mellk, I looked at your discovery responses, and do they
10
   comply with the December 2015 amendments to the Federal
11
   Rules of Civil Procedure?
12
             MS. MELLK: Your Honor, we felt that they did
13
   because --
14
             THE COURT: Are they specific? Do they state
15
   whether or not documents are being produced?
16
             MS. MELLK: I believe they did state when we
17
   did produce documents.
             THE COURT: Are they specific?
18
19
             MS. MELLK: Are they specific as identifying
20
   the --
21
             THE COURT: No, are your responses, your
22
   objections stated with specificity as is now required by
2.3
   Rules 33 and Rules 34?
24
             MS. MELLK: We felt that they were specific.
25
   Certainly, if Your Honor wants --
```

```
1
                          PROCEEDINGS
2
                          They're clearly not.
             THE COURT:
3
             MS. MELLK:
                          If Your Honor would like us to, we
   can amend it, but we felt --
4
                          But I can also find a waiver.
5
             THE COURT:
                         We did not intend to waive our
 6
             MS. MELLK:
7
   objections, Your Honor. We felt --
             THE COURT:
                          Yeah, but I'm not sure you intended
8
9
   to comply with the December 15 amendments either.
10
             MS. MELLK:
                         We felt that they were incredibly
   overbroad (inaudible), that was the issue.
11
12
             THE COURT: And do you explain how they're
13
   overbroad in the objections?
14
             MS. MELLK:
                          We do, Your Honor, I believe.
15
             THE COURT: Well, you may want to take a look
16
   at Judge Peck's decision in Fisher v. Forrest from earlier
17
   this year. It was on the front page of the Law Journal.
18
   Well, the other thing you may want to do is take a look at
19
   Hickman v. Taylor again. It's only 70 years old. Justice
20
   Murphy wrote in Hickman v. Taylor, "We agree, of course,
21
   that the deposition discovery rules ought to be accorded a
22
   broad and liberal treatment. No longer can a time honored
23
   cry of fishing expedition serve to preclude a party from
   inquiring into the facts underlying his opponent's case."
24
25
             You make that objection at least twice in your
```

```
1
                          PROCEEDINGS
   letter. It's a disfavored objection. It's been disfavored
2
3
   for 70 years. Discovery has its limits, but fishing
   expedition, you know, Justice Murphy I think disposed of
   it 70 years ago. Let's get to the heart of the matter
5
   though and talk about whether or not precertification
 6
7
   discovery here is appropriate. Why don't I hear from Mr.
   Lee on that issue and then I'll hear from defense counsel.
8
9
                       Thank you, Your Honor. Just in terms
             MR. LEE:
10
   of being able to conduct discovery on the class, I think
   it's important that we be allowed to obtain payroll
11
12
   information to ascertain that other account managers were
13
   paid --
14
             THE COURT: What discovery has been permitted
15
   hasn't been limited to the identity of potential class
16
   members?
17
             MR. LEE:
                        In terms of the - I don't recall that
18
   there's been a ruling limiting it to identity of class
19
   members, but --
20
             THE COURT: Well, what did Judge Maas do in
21
   Feit, in Faye, excuse me?
                        Sure, Your Honor, but I think there's
22
             MR. LEE:
23
   been various ranges --
24
             THE COURT: What did Judge Maas do in Faye?
25
   That's the case you cite in your letter.
```

```
1
                          PROCEEDINGS
 2
             MR. LEE: He allowed for identities of
 3
    individuals, but --
             THE COURT: He permitted the discovery of
 4
   names, positions, job titles, dates of employment, last
 5
    four digits of social security numbers, addresses, and
 6
 7
    telephone numbers.
 8
             MR. LEE:
                        Sure.
 9
                          Where precertification discovery
             THE COURT:
10
   has been permitted, hasn't it been limited?
11
                        I think in that context there was a
             MR. LEE:
12
    limit, but because here it's an exemption case, and so I
13
    think it would be helpful to ascertain just by the payroll
14
    records that the other account managers are paid in the
    same manner at the various offices --
15
16
             THE COURT:
                          Is that an appropriate part of
17
    certification?
18
             MR. LEE:
                      I believe it's --
19
             THE COURT: Is there a case that suggests that
20
    kind of discovery is appropriate prior to certification?
21
                       Yes, Your Honor, it's the - it's in
             MR. LEE:
    the letter that we submitted to the Court yesterday.
22
23
             THE COURT: The one that you submitted 15 \frac{1}{2}
24
   hours ago, 6:30 last night.
25
                       That's right, Your Honor.
             MR. LEE:
```

```
1
                          PROCEEDINGS
                                                      10
2
                          I haven't read it.
             THE COURT:
3
             MR. LEE:
                        I understand. And we submitted it to
   the Court just because I wanted to put something in
4
   writing, and the alternative was just coming in here today
5
   to tell the Court orally, but the case was with Judge
 6
7
   Ramos, and it's Alvarez v. Schnippers, and he allowed
   payroll records to be provided in anticipation of a
8
9
   collective motion. And, similarly, on Serenity Spa,
10
   Benevides v. Serenity Spa was another decision that
11
   supported the same assertion that discovery is appropriate
12
   to either prove or disprove the plaintiff's claims for
13
   collective or class certification.
14
             THE COURT:
                          What did the plaintiff here do?
15
             MR. LEE: She's an account manager. And so
16
   what they did was booking.com is a website that sells
17
   accommodation bookings. So it's basically like a
18
   hotel.com or Expedia, and a consumer can go on the website
19
   and reserve hotel rooms at a discount from different types
20
   of hotel chains. In order to do their job, what they do
21
   is they're basically salespeople. They correspond with
22
   hotel clients in order to obtain inventory of rooms at
23
   competitive rates so that they can list them on the
24
   booking.com website, and booking.com generates revenues by
25
   taking a percentage commission off of that.
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1
                          PROCEEDINGS
                                                      11
2
                          But what - I'm looking at a case
             THE COURT:
3
   that Judge Ramos decided involving the same issue in 2015,
   a case called Mata v. Footbridge LLC where he limited
 4
   discovery to the names, job titles, last known mailing
5
   addresses, and email addresses, telephone numbers, dates
 6
7
   of employment of named coworkers of the plaintiff. Did he
   permit broader discovery in the December 6 transcript that
8
9
   you provided last night?
10
             MR. LEE:
                       He did.
11
             THE COURT:
                          What --
12
             MR. LEE: For the Schnippers Restaurants he
13
   allowed discovery for multiple locations.
14
             THE COURT:
                          Of what?
15
             MR. LEE:
                      Of the workers.
16
             THE COURT: Contact information or something
17
   beyond contact information?
                        I believe it was beyond contact
18
             MR. LEE:
19
   information.
20
             THE COURT:
                          What information beyond contact
21
   information did he permit discovery of?
22
             MR. LEE:
                        Just payroll records, Your Honor.
23
   And I know Judge Peck recently had allowed in a case
24
   against Park-It Garages, he allowed discovery for all
25
   parking attendants across 30 locations in New York City
```

```
1
                          PROCEEDINGS
                                                      12
 2
   even though the claimant only worked at 4 of the 30
 3
    locations specifically to allow the plaintiff an
    opportunity to prove or disprove his allegations for class
 4
            And I can supplement that to the Court also.
 5
             THE COURT:
                         For whom are you seeking discovery?
 6
 7
   What individuals are you seeking discovery of? Is it just
 8
    other account managers?
 9
             MR. LEE: Yes, it's other account managers.
10
    Other account managers, key account managers which are --
11
             THE COURT:
                          Sorry?
12
             MR. LEE:
                        Key, K-E-Y, key account managers.
13
             THE COURT:
                          Key account manager.
14
             MR. LEE:
                        It's a similar title except they
15
    handle larger accounts. And junior account managers which
16
    are --
17
             THE COURT: Is the last one junior --
18
             MR. LEE:
                       Junior account managers, yeah.
19
             THE COURT: All right, anything else?
20
                        And so we were looking for, what I
             MR. LEE:
21
    think would be fair would be at least a sampling across
22
    the different locations for these type of positions across
23
    a six-year period.
             THE COURT: Well, how do you get to - with
24
25
    respect to the FLSA claim, how do you get to a six-year
```

```
1
                          PROCEEDINGS
                                                      13
   period? I mean when you're talking about folks outside of
2
3
   New York, how do you get to a six-year period?
             MR. LEE: Oh, sure. Well, we can limit the
 4
   state law period to the relevant period of length where
5
   that branch office is, but --
6
7
             THE COURT: Did plaintiff work in New York,
   Nevada, or someplace else?
8
9
             MR. LEE: She worked in Nevada and also New
10
          And so --
   York.
11
             THE COURT: She's physically in both locations?
12
                      Yes, she was physically in both
             MR. LEE:
13
   locations. And so I think the decisions that Judge Peck
14
   made, that Judge Ramos made was for not just doing
15
   discovery for the collective motion but for the Rule 23
16
   motion. And the two motions really are independent --
17
             THE COURT:
                         Yeah, but I mean the Rule 23 might
18
   get you six years or folks in New York, but I don't know
19
   what the rationale would be for six years for people
20
   outside of New York.
21
             MR. LEE: I guess it would be - to keep things
22
   easier, Your Honor, I can concede to a three-year period.
23
             THE COURT:
                          All right. Let me hear from
   defense counsel.
24
25
             MS. MELLK:
                         Thank you, Your Honor. So as I see
```

```
1
                          PROCEEDINGS
                                                      14
   it, there's two issues, that, number one, he wants a list
2
3
   of all, as he defines it, covered employees, and then,
   number two, he wants document discovery with respect to
   that group of covered employees. And I'll note that in
5
   his discovery request, Mr. Lee defines covered employees
6
7
   as account managers and key account managers, not junior
   account managers, and Miss Amhaz was never a junior
8
9
   account manager.
10
                          Is there such a position as junior
             THE COURT:
11
   account manager?
12
             MS. MELLK: I don't think there is. There is a
13
   lower position than account manager, which is a non-exempt
14
   position, and she never held that position.
15
             THE COURT:
                          What is the lower position that you
   just referenced?
16
17
             MS. MELLK: It may be called junior account
18
   manager or it may be called coordinator.
19
             THE COURT:
                         All right. But people in that
20
   lower position are not - the defendant has not taken the
21
   position that those folks are exempt?
22
             MS. MELLK:
                          Correct.
2.3
                          All right, go ahead.
             THE COURT:
24
             MS. MELLK: Correct. So with respect to the
25
   lists, Mr. Lee has not given us any reason why he needs a
```

```
1
                          PROCEEDINGS
                                                       15
 2
           It's unnecessary for his collective action.
 3
   plaintiff, who we deposed on Tuesday, has been in contact
   with many other at least former, maybe current, account
 4
   managers and key account managers, and she testified that
 5
    she knows how to contact these people --
 6
 7
             THE COURT:
                          How many was she in contact with?
             MS. MELLK:
                          At least eight or nine.
 8
 9
             THE COURT:
                          And how many are there employed --
10
             MS. MELLK:
                          Over this year three-year period --
11
             THE COURT:
                          Yeah.
12
                          -- there's a couple of hundred.
             MS. MELLK:
13
             THE COURT:
                          All right.
14
             MS. MELLK:
                          And she, in her affidavit that she
15
    submitted, again, at 6:45 the night before her deposition,
16
    she refers to how she's spoken to many, many people, she's
17
    spoken to people in every single office where there are
18
    account managers and key account managers. And so clearly
19
    she knows how to contact people to be able to provide Mr.
20
    Lee with information she may need to move for
21
    certification.
22
             With respect to --
23
             THE COURT: Well, I mean would you concede that
24
    if the information that she has from eight or nine people
25
    would be sufficient for things like typicality and the
```

1 PROCEEDINGS 16 other criteria that are applicable in Rule 23? 2 I mean it 3 seems like it's a fairly small sample out of 300 or 400 employees. And I mean, look, let's, you know, discovery 4 concerning class certification issues prior to the class 5 certification motion is routine in this court. 6 7 MS. MELLK: Well, I will note that Magistrate Peck, and since Mr. Lee referred to Magistrate Peck, in 8 9 the Wang v. The Hearst Corporation, clearly said that the 10 plaintiff was trying to get in the back door (inaudible) information they would only otherwise get if the 11 12 collective action is certified, and he specifically was 13 referring to the list 14 THE COURT: Yeah, and Judge Pauley wrote in 15 Glad v. Fox Searchlight Pictures, "The weight of authority 16 in this district councils in favor of allowing disclosure 17 of class contact information in FLSA cases prior to the 18 conditional certification of a collective action," citing 19 a case decided by Judge Sand. 20 We have another concern is that we MS. MELLK: 21 do believe that, we are concerned about the reason, about the way in which the list will be used, and our concerns 22 23 are based on what Mr. Lee has been doing, and what he has 24 been doing is he's been using LinkedIn to send messages to 25 current and former, or I think current booking.com

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1
                          PROCEEDINGS
                                                      17
2
   employees and has said - this is just one of the printouts
3
   - "Tara sent you a message about" --
                          I'm sorry, just again, the first
 4
             THE COURT:
   thing you said, Paris said?
5
             MS. MELLK:
 6
                          Tara.
 7
             THE COURT:
                          Tara.
             MS. MELLK: "Sent you a message about
8
9
    (inaudible) on Indeed," which is a job search site. And
10
   then it goes on to say, "Booking.com, priceline.com
   lawsuit opening at Lee Litigation Group." And so this is
11
12
   designed to look like a job opening targeting booking.com
13
14
             THE COURT: Can I see that for a second please?
15
   Show it to Mr. Lee and then let me see it please, okay?
16
             (pause in proceeding)
17
             MS. MELLK:
                          And my client only learned about
18
   this because somebody forwarded it to her.
19
             THE COURT:
                         Are they all the same?
20
                          No, it's a four-page document.
             MS. MELLK:
21
             THE COURT:
                          All right, okay. Just hold on for
22
   one second. Let me take a look at it. I'm going to hear
23
   from you further, but let me look at that first, okay,
24
   please?
             Thank you. Just give me one second.
25
             (pause in proceeding)
```

```
1
                          PROCEEDINGS
                                                      18
2
                          All right, I'm not familiar with
             THE COURT:
3
   social media, so maybe you want to tell me, who was this
 4
   disseminated to or how is this out there, let me put it
   that way?
5
 6
             MS. MELLK:
                          So they go on to job search sites
7
   that are linked in and found people who worked for
8
   booking.com and have sent that to them. Look at a job.
9
             THE COURT: You can - there are websites you
10
   can go onto to find people who work for booking.com?
11
             MS. MELLK:
                          LinkedIn.
12
             THE COURT:
                          LinkedIn gives a list of people who
13
   work for booking.com?
14
             MS. MELLK:
                          Yes, you can - there were groups.
15
   So it will show you everybody at booking.com. There are
16
   groups that you can belong to. It's easy to search.
17
             THE COURT:
                          So there's already a publicly
18
   available list of people who work for booking.com?
19
             MS. MELLK:
                         You can go onto - in fact, the
20
   plaintiff testified that's how she was able to get a lot
21
   of (inaudible). (inaudible) by going on LinkedIn and
   finding people that she knew. I don't know if she did the
22
23
   booking.com search, but certainly finding people that she
   knew so that she could get the contact, their current
24
25
   contact information.
```

```
1
                          PROCEEDINGS
                                                      19
2
             So we --
3
             THE COURT:
                          Well, let me - I mean why is that a
   bad thing? I understand why it's a bad thing from
4
   booking.com's point of view, but there have been some
5
   decisions lately post-Cheeks, there's also Judge Kaplan's
6
7
   decision in Knights of Cabiria I think it is --
             MR. LEE:
                       I'm sorry, which --
8
9
             (interposing)
10
             THE COURT: -- which talk about the importance
   of the public knowing about the FLSA of employees, about
11
12
   workers knowing about the FLSA and the rights that it
13
   provides.
14
             MS. MELLK:
                          Your Honor, we feel that this kind
15
   of communication is duplicitous. I mean it's saying, it's
16
   getting people's attention say there's a job opening, not
17
   there is an FLSA lawsuit. I mean that's how they got
18
   their attention.
19
             So we are concerned about the use - we don't
   really know why he needs a list. He's got people out -
20
21
   there's no dispute as to how these people were paid.
                                                           They
22
   were all classified as exempt. That is not a dispute.
2.3
   certainly the payroll records are not going to be able to
24
   provide anything that would be of use in a collective
25
   action certification motion since it is not a merits
```

```
1
                          PROCEEDINGS
                                                      20
2
   motion. We are not disputing that the account managers
3
   and the key account managers were classified as exempt.
 4
             THE COURT:
                         Well, are you willing to concede
   that the plaintiff's claims here are typical of the claims
5
   of other account managers and key account managers and
6
7
   that they present common questions of fact?
             MS. MELLK: We are not willing to concede that
8
9
   key account managers in every office of booking.com
10
   performed their jobs in the same manner. And he already
   has another opt-in in New York.
11
12
             THE COURT:
                          Yeah, but that's two out of several
13
   hundred.
14
             MS. MELLK:
                          I mean, well, the standard you're
15
   citing to is only applicable for the New York group.
16
             THE COURT:
                          Well, how many are in New York?
17
             MS. MELLK:
                          About 40.
18
             THE COURT:
                          So what is that, 4 percent roughly
19
   or 5 percent of the employees in New York?
20
                          Well, when we calculated the
             MS. MELLK:
21
   approximate 300 number, we went back three years.
22
   there aren't a total at this point of 300 account managers
2.3
   and key account managers. That is the total of the
24
    (inaudible) collective.
25
             THE COURT: No, but without this information,
```

```
1
                          PROCEEDINGS
                                                      21
   how does the plaintiff draft a motion for 216(b) condition
2
3
   cert or Rule 23 certification?
             MS. MELLK: Your Honor, Miss Amhaz, at least
 4
   with respect to New York, testified that she's spoken to
5
6
   many people, and that --
7
             THE COURT: I think you told me eight or nine
   out of several hundred.
8
9
             MS. MELLK: Well, many of those were in New
   York and there's only 40 in New York. And her testimony
10
   was that when she reached out to them, she spoke to them,
11
12
   she told them about her wage claims, she told them her
13
   belief that they were misclassified, and she asked them to
14
   call Mr. Lee. I don't know if they called Mr. Lee.
15
   know one other opt-in who apparently opted in in August,
16
   but we just learned of it in November.
17
             And she clearly, she was able to identify with
18
   three other key account managers that she worked in New
19
   York, and just to be clear, she was in Las Vegas, and then
20
   in December of 2014 she transferred to New York, and she
21
   left New York in May of 2015. So she was in New York for
22
   a six-month period of time. And she was able to identify
23
   everybody that she worked with in New York.
24
             THE COURT: Right, but that's still a small
25
   percentage of the people in New York. I mean it sounds
```

```
1
                          PROCEEDINGS
                                                      22
2
   like it's less than --
3
             (interposing)
             MS. MELLK: -- probably about at least a
 4
5
   quarter.
             THE COURT: I mean are there 40 people over the
6
7
   six-year limitations period?
8
             MS. MELLK: Correct.
                                    Yes. Over the six-year
9
   period.
            There were three other - she was a key account
10
   manager while she was in New York. There were three other
   key account managers, one of whom I believe is an opt-in
11
12
   in this case.
13
                          Well, why is she - tell me why you
             THE COURT:
14
   believe she's not entitled to, why plaintiff is not
15
   entitled to contact information nationwide for at least a
16
   three-year period for the FLSA limitations period?
17
             MS. MELLK:
                          In her affidavit, I mean she talks
   about - she lists - let's see, -- she lists 11 people --
18
19
             THE COURT: Which affidavit are you referring
20
   to?
21
             MS. MELLK:
                          This is an affidavit that the
22
   plaintiff provided to us again, I think this was given -
23
   we took her deposition on Tuesday and we were given this
24
   affidavit at 6:45 p.m. on Monday --
25
             THE COURT: I haven't seen this affidavit.
```

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```
1
                          PROCEEDINGS
                                                      23
2
                        Yeah, it's not part of the submission
             MR. LEE:
3
   for this discovery dispute, Your Honor.
                          It's not part of --
 4
             MS. MELLK:
             THE COURT:
                          Can I see it for a second please?
5
             MS. MELLK: I'm just going to see if I can find
6
7
   a clean copy.
8
             THE COURT:
                          Okay.
9
             (pause in proceeding)
10
             THE COURT: Just give me a second to take a
11
   look at it. Thank you.
12
             (pause in proceeding)
13
             THE COURT: And why was this affidavit
14
   submitted?
15
             (interposing)
16
             THE COURT: Well, either one. Why was the
17
   affidavit submitted? Go ahead.
18
             MR. LEE: Thank you, Your Honor. The
19
   affidavit, I'm not sure what's considered late or early,
20
   but there is a contemplated collective motion that we are
21
   intending to file at some point. There was a deposition
   scheduled I believe last Tuesday, this past Tuesday. And
22
2.3
   Miss Amhaz lives outside of New York, so she had to fly
   into New York in order to be deposed this past Tuesday.
24
25
             To avoid having her to let's say come twice
```

```
1
                          PROCEEDINGS
                                                      24
   because if we were to submit an affidavit from Miss Amhaz
2
3
   with a collective motion subsequent to her deposition on
   Tuesday, I wanted to avoid a situation where defendants
 4
   say, hold it, we want to depose her because she submitted
5
   an affidavit to support her motion which was not provided
 6
7
   before our deposition --
             THE COURT:
                          Okay.
8
9
             MR. LEE: So in full disclosure, and she was
10
   only able to fly in the day before to be prepped for her
11
   deposition, and that's when we wrote this, and because it
12
   was a full day prep, that took all day --
13
             THE COURT:
                         All right.
14
             MR. LEE:
                      -- we weren't able to complete it
15
   until prior, just to the deposition.
16
             THE COURT:
                          Let me go back to Miss Mellk. You
17
   were in mid-argument when I asked to see the affidavit, so
18
   go ahead.
19
             MS. MELLK: I do want to note something before
20
   I forget it. With respect to the Rule 23 class, one of
21
   the other issues that we have, and Mr. Lee and I have not
   discussed this fully, but Miss Amhaz is not an adequate
22
23
   class representative. She's got a sexual harassment claim
24
   pending against my client that's part of this lawsuit, two
25
   claims --
```

```
1
                          PROCEEDINGS
                                                      25
2
                          Yeah, I've looked at the complaint.
             THE COURT:
3
             MS. MELLK:
                          So, therefore, I just wanted to
   bring that before the Court. I know it's not really the
4
5
   issue right now, but certainly her interests are different
   than the class members within New York. While I don't
 6
7
   have the case law in front of me, I do believe that there
   is case law that supports our position.
8
9
             So in any event, we don't think there's any need
10
   to provide a class list at this point, that you've read
   Miss Amhaz's affidavit. She's got plenty of ways to
11
12
   contact people who she believes has knowledge about - and
13
   it's really --
14
             THE COURT:
                          Well, in opposition - let me ask
15
   you this. I mean in opposition to 216(b) motion and Rule
16
   23 motion, I mean I presume the defendant wants to reserve
17
   its rights to rely on information concerning account
18
   managers other than the 11 that she has identified here.
19
             MS. MELLK:
                         We do, Your Honor.
20
             THE COURT:
                          Yeah, I mean the number that she
21
   knows about sounds like it's a fairly small subset of the
22
   universe of account managers and key account managers.
23
   I misunderstanding something?
             MS. MELLK: Well, at her deposition her
24
25
   testimony was that every time she went to a training or to
```

```
1
                          PROCEEDINGS
                                                      26
2
   a meeting, and that she went to at least eight or nine
3
   trainings or meetings in Amsterdam and other trainings,
 4
   all of the account managers and all of the key account
   managers were there and they would all talk and she knows
5
 6
   who they are.
7
             THE COURT:
                          No, but - you know, I go to
   training programs the Federal Judicial Center holds where
8
9
   there are magistrate judges from across the nation there,
10
   but I could give you maybe two or three names but that's
11
   about it. I suspect that her experience at these training
12
   seminars is going to be the same. I mean is there a
13
   contact list disseminated at these programs?
14
             MS. MELLK:
                          I'm not sure there's a contact
15
   list, but she also said that they keep in touch after the
16
   trainings.
17
                          With hundreds of people?
             THE COURT:
18
             MS. MELLK:
                          There weren't hundreds of people
19
   while she was there. The 300 number comes in over a
20
   three-year period of time. So there weren't hundreds
21
   while she was there.
22
             And, Your Honor, I do go back - I have very
23
   significant concerns that if we were to provide contact
24
   information to Mr. Lee, I am concerned about how that
25
   contact information would be used. And I also want to
```

```
1
                          PROCEEDINGS
                                                      27
2
   note I did read the Schnippers decision because I was, it
3
   was obviously served on me and I wanted to come prepared.
   But my understanding of what was done by the judge, Judge
   Ramos in that case is that the issue in that case was
5
   whether or not the five restaurants acted as an
 6
7
   enterprise, and so I don't believe the Judge ordered a
          I believe he ordered the production of payroll
8
9
   records, and he ordered that the personal information on
10
   those payroll records be redacted. So that was my reading
   of it, and admittedly I read it only once. So I don't
11
12
   think that that, you know, certainly supports.
13
             But I do have very significant concerns about
14
   how the information would be utilized and --
15
             THE COURT: Oh, he's going to use the
16
   information to reach out to them presumably and solicit
17
   them as additional plaintiffs.
             MS. MELLK: Yeah, well, to me it's sort of
18
19
   improper solicitation. It's one thing to call people and
20
   ask for information; it's another to improperly solicit
21
   them to be a member of a collective action. I mean that's
   why we have the notice provision under 216(b) so that the
22
23
   court can regulate the communications between the parties
   and potential class members.
24
25
                       Your Honor, can I respond --
             MR. LEE:
```

1 PROCEEDINGS 28 2 THE COURT: Anything else you want to tell me? 3 Let me just finish with defense counsel here. MS. MELLK: So I was just talking about the 4 class list. Certainly, in terms of the documents that Mr. 5 Lee is seeking, and he's seeking all of the wage related 6 7 documents, and I'm sure Your Honor looked at the document 8 production request and the interrogatory requests relating 9 to the amount of wage information. Again, it's not 10 necessary at this stage of the game. We are not disputing 11 that all of these individuals were exempt. So it's just 12 not necessary. 13 And in terms of having to actually produce that 14 information, it is incredibly burdensome, will be 15 incredibly expensive for my client, and as Your Honor 16 knows, this is an opt-in action. If people opt in, we 17 will provide that information. But certainly to make us 18 provide it at this stage of the game is not proportional 19 to the needs of the case. 20 All right. THE COURT: 21 Thank you, Your Honor. As the Court MR. LEE: 22 noted, Miss Amhaz has some information that can support 2.3 the motion. I don't think it's up to the defendants to 24 dictate how much evidence plaintiff should be able to 25 provide to the Court. We've - we believe that having

```
1
                          PROCEEDINGS
                                                      29
2
   additional people that we can speak with, obtain
3
   additional information to support the motions would be
   helpful, and we believe defendants providing a contact
 4
   information and the payroll information, which is I
5
   believe all automated, I think all they have to do is push
6
7
   a button, would not be burdensome. Thank you, Your Honor.
             THE COURT:
                          All right.
8
9
             MS. MELLK: Your Honor, may I just --
10
             THE COURT:
                         Go ahead.
11
             MS. MELLK:
                         -- say one thing?
12
             THE COURT:
                          Go ahead.
13
             MS. MELLK: I do want to note that Mr. Lee took
14
   our 30(b)(6) witness deposition. Between now and January
15
   9, he's going to take three managers' depositions, and
16
   then he's going to take the former head of HR's deposition
17
   in early February. So certainly he's able to gather quite
18
   a bit of information from all those people as well.
19
             MR. LEE: I think having oral testimony is
20
   helpful, Your Honor, but I think --
21
             THE COURT:
                         Let me come back to Miss Mellk for
22
   a minute. I mean the oral testimony is going to give him
2.3
   the contact information.
24
             MS. MELLK: Correct, Your Honor.
25
                         Yeah. All right. Go ahead, what
             THE COURT:
```

```
1
                          PROCEEDINGS
                                                      30
 2
   did you want to say?
 3
             MR. LEE: Yeah, I believe frequently the
    documentary evidence is more helpful because people's
 4
 5
   memories aren't clear, and obviously she's not going to be
    able to spew off 300 people's contact information off the
 6
 7
    top of her head. And I don't think that the list is only
    300, you know, in the context of these class claims for a
 8
 9
    large corporate - it's not unduly burdensome. I mean 300
10
    is a number for a class list that is very common. Thank
11
    you, Your Honor.
12
             THE COURT:
                          All right.
13
             (pause in proceeding)
14
             THE COURT:
                          Well, I've looked at - well,
15
    despite the fact that I have a lot of reservations about
16
    the adequacy of defendant's responses to the discovery
17
    requests under the December 2015 amendments to the Federal
18
    Rules of Civil Procedure, I'm not going to find a waiver
19
    at this time because, well, first of all, plaintiff
20
    doesn't argue it, I guess maybe that's the most compelling
21
             I am going to distribute to counsel though copies
22
    of Judge Peck's decision in Fisher v. Forrest, and I
2.3
    strongly recommend that you take a look at it and take a
24
    look at the December 2015 amendments because boilerplate
25
    objections to discovery requests really are no longer
```

```
1
                          PROCEEDINGS
                                                      31
 2
   valid and haven't been valid for the last two years.
 3
    the bar, many members of the bar have not learned that
 4
    fact yet.
             With respect to the scope of the discovery that
 5
    the plaintiff is seeking here, I think the plaintiff's
 6
 7
    scope of discovery is beyond what's appropriate prior to a
    condition certification motion or a class certification or
 8
 9
    the granting of conditional certification or class
10
    certification. He's seeking detailed, plaintiff is
11
    seeking detailed information about other account managers
12
    and key account managers which I think, prior to
13
    conditional cert or class certification, they're not in
14
    the case.
15
             However, as Judge Pauley pointed out in Glatt v.
16
    Fox Searchlight Pictures, 2012 W.L. 2108220, 2012 W.L.
17
    2108220 (decided June 11, 2012), "The weight of authority
18
    in this district counsels in favor of allowing disclosure
19
    of class contact information in FLSA cases prior to the
20
    conditional certification of a collective action," and for
21
    that proposition he cites Whitehorn v. Wolfgang's
22
    Steakhouse Inc., decided by Judge Sand, 2010 W.L. 2362981
23
    (S.D.N.Y., June 14, 2010), and also Judge Maas's decision
    in Faye v. West LB, 2008 W.L. 7863592 (S.D.N.Y. 2008).
24
25
    The same result was also reached by Judge Ramos in a case
```

```
1
                          PROCEEDINGS
                                                      32
 2
   called Mata v. Foodbridge, 2015 W.L. 3457293, 2015 W.L.
 3
    3457293.
             So what I am going to direct is that defendant
 4
   provide the names, dates of employment, addresses,
 5
    telephone numbers, and email addresses to the extent they
 6
 7
   have that information for account managers and key account
   managers. I'm going to direct that it be provided for
 8
 9
    account managers and key account managers in New York for
10
    the period for six years prior to the commencement of the
11
    action, for key account managers and account managers
12
    employed for six years prior to the commencement of the
13
    action for those individuals who worked in New York, and
14
    for those individuals outside New York for three years
15
    prior to the commencement of this action. Information
16
   beyond that I think is premature at this time.
17
             All right, how much time do you need to do that?
             MS. MELLK: Our client, I mean it's Christmas,
18
19
    it's holiday time, so we'll need a couple of weeks.
20
             THE COURT:
                          I mean is this information that you
21
    can, that they can print out on the computer fairly easily
22
    or you don't know?
             MS. MELLK:
23
                          I don't know. I don't know.
                                                         Your
24
    Honor, while you're looking for dates --
25
                          Well, it's not going to take me
             THE COURT:
```

```
1
                          PROCEEDINGS
                                                      33
2
   long. Can you do it by January 12? That's the end of the
3
   second week in January. So that's three weeks from today.
             MS. MELLK: We will do our best to comply by
 4
   that date, and if we're unable to, we'll --
5
             THE COURT:
 6
                          Okay.
 7
             (interposing)
             MS. MELLK:
                         -- inform Mr. Lee and the Court.
8
9
             THE COURT: All right. What else?
10
             MS. MELLK: I just, you know, again, I just
11
   wanted to reiterate our concerns about - we understand
12
   you're ordering us to provide the contact information, but
13
   we certainly are very concerned about what the nature of
14
   the communications between Mr. Lee and these prospective
15
   class members is going to be based on this. I mean I, you
16
   know, we understand that the plaintiff, I disagree that
17
   she's entitled to it, but certainly the Court's position
18
   is you can use it to investigate her claims. But I'm very
19
   concerned that there's going to be actual solicitation.
20
   And so I think there has to be some sort of framework in
21
   how Mr. Lee's office is allowed to talk to these people
22
   and communicate with them because it's, frankly,
23
   prejudicial to my client.
24
                         Well, is the prejudice that you're
             THE COURT:
25
   concerned about is the possibility of additional claims
```

```
1
                          PROCEEDINGS
                                                      34
2
   being asserted or something else?
3
             MS. MELLK:
                          Well, look, as you know, Jackson
   Lewis, my office handles lots of these cases.
4
   understand a notice goes out, and notice is regulated by
5
   the court, and there are specific things that can be said,
 6
7
   there's specific things that can't be said. And so we
8
   understand people are going to opt in, they'll read the
9
   notice and they'll make their decision.
10
             My concern, and I'm going to be very blunt, and
11
   I apologize, is that the call goes out, hey, you can join,
12
   you know, there might be money in this for you, come, you
13
   know, sue them. You know, that's different than calling
14
   people to say we want to get some information about what
15
   your job duties were. That's a different kind of
16
   conversation, and that's really - what this is about, in
17
   my understanding --
                          But as a practical matter - look, I
18
             THE COURT:
19
   haven't ordered the production of email addresses, and I
20
   think your concern --
21
             MS. MELLK:
                          You did order the production.
22
             THE COURT:
                          Well, all right, then I'm going to
23
   revise my ruling and remove email.
24
                          Thank you, Your Honor.
             MS. MELLK:
25
                          But having done that, the number,
             THE COURT:
```

```
1
                          PROCEEDINGS
                                                      35
   as a practical matter, I think the number of individuals
2
3
   that plaintiff can contact is going to be modest.
                          I feel much more comfortable not
 4
             MS. MELLK:
   having to provide the email --
5
             THE COURT:
6
                          Email, yeah, okay, no emails.
7
   Okay. But I mean ordinarily you wouldn't be entitled - if
   this was purely a case involving identification of
8
9
   potential witnesses as opposed to potential witnesses who
10
   may also be parties, you wouldn't be entitled to judicial
11
   oversight of what your adversary says to potential
12
   witnesses.
13
             MS. MELLK: But, Your Honor, my understanding
14
   of why we are being asked to product a contact list is so
15
   that the plaintiff is able to support her certification
16
   motion in the face of our objection. It's not to prove
17
   her claim, and it's not to look for more parties. It's to
18
   be able to have facts to show that she is similarly
19
   situated to other people in the other offices, etc. It's
20
   not --
21
             (interposing)
22
             THE COURT: Merits discovery, there's no
23
   bifurcation here of merits discovery or class discovery.
24
   So I mean she can talk to these people to get evidence to
25
   support her claims.
```

1 PROCEEDINGS 36 2 MS. MELLK: And we understand that, that's what 3 we understand why we're being ordered to give the list. 4 But we're concerned that it's going to be like come sue, come, you know, why don't you join us instead of we're 5 trying to get information about a lawsuit that we're 6 7 bringing and we want to understand what your job duties That's a different conversation. And whatever they 8 were. 9 make take from it, they may take, oh, is there a lawsuit, 10 I want to join. That I understand. But having a 11 conversation of we're bringing a lawsuit, you know, asking 12 questions and saying it in a manner where we're trying to 13 encourage people to join is different to mean is really 14 not the purpose of providing the contact list. 15 And my concerns are valid based on the document 16 that's sitting on top of your desk. And so that's - I 17 just want to really articulate that because it is a 18 concern to us. 19 MR. LEE: Could I --20 THE COURT: Mr. Lee. 21 Could I address this, Your Honor? MR. LEE: 22 Thank you. You know, I worked with Miss Mellk for many 23 years now, and I'm a little bit disconcerted by the allegations that's being alleged. Firstly, even in the 24 25 document that Miss Mellk in her best effort to disparage

```
1
                          PROCEEDINGS
                                                      37
   me with we're not soliciting. The language is very clear
2
3
   we're investigating the claims. And I've done many, many
   of these claims, Your Honor, and I don't think that for
 4
   this one case I would be wanting to risk a reprimand
5
   because any person that I'm contacting potentially can be
6
7
   reaching, could still be an employee of booking.com and
   could be working with defendants --
8
9
             (interposing)
10
             THE COURT: -- "pending lawsuit against
   booking.com and priceline.com, here is the link," and then
11
12
   there's an email, a web address. "Here's the link for
13
   more information. If you have any information or would
14
   like to join the lawsuit, please reach out."
15
             MR. LEE: And so --
16
             THE COURT:
                         It comes right after a paragraph
17
   that says, "This notice constitutes attorney
18
   advertisement." Go ahead.
19
             MR. LEE: Well, the language that we send out
20
   is intended to be an investigation, and even though we
21
   have the attorney advertising language, it's because there
   have been times when people say we don't include that, and
22
23
   they believe that it should be included. So I just
24
   include that language just to be safer because people say,
25
   you know, we are, could be perceived to be an
```

```
1
                          PROCEEDINGS
                                                      38
2
   advertisement.
3
             But I guess the issue about the email, Your
   Honor, I would just ask that the Court reconsider because
 4
5
   frequently people use email a lot. It's a correspondence
   that --
 6
7
             THE COURT: Well, they use the phone a lot too.
             MR. LEE:
                      Understand. That's fine, thank you.
8
9
                          I mean frequently, in this day and
             THE COURT:
10
   age a lot of people just delete emails from uniden -
11
   senders that are unknown to them.
12
                       Understand. I concede.
             MR. LEE:
13
             THE COURT:
                          Let me come back to Miss Mellk.
14
   Miss Mellk, I understand what you're saying, but what
15
   remedy are you seeking? What do you want me to do?
16
             MS. MELLK: My remedy is that we don't
17
    (inaudible). I mean --
18
             THE COURT:
                          That horse has left the barn.
19
             MS. MELLK: I mean to the extent that he's
20
   sending a mailing, I think we should have a copy of the
21
   mailing. I want to see what he's sending to these people
22
   so that if we have issues, we can bring it to the Court's
2.3
   attention.
24
             THE COURT: Well, the problem I have with that
25
   though is that ordinarily what an attorney says to a
```

```
1
                          PROCEEDINGS
                                                      39
2
   potential witness, the communication with a potential
3
   witness is work product.
             MS. MELLK: He's reaching out to contact these
 4
            He's got a --
5
   people.
 6
             (interposing)
             THE COURT: Right, and they're sort of in a
7
   hybrid role. They're potential parties, they're potential
8
   witnesses. Right?
9
10
             (interposing)
             THE COURT: And ordinarily --
11
12
             MS. MELLK: -- (inaudible), look, I'm
13
   concerned. That's what I'm noting to the Court. I am
14
   concerned about the nature of the communication, and,
15
   again, it's based - yes, I've known Mr. Lee for years.
16
   This case is turning out to be somewhat more contentious
17
   than most of our other cases. But, you know, I have to
18
   protect my client. And, frankly, I'm concerned that it's
19
   not, you know --
20
             THE COURT: Is what you're suggesting been done
21
   in any other case that you're aware of?
22
             MS. MELLK:
                          I think courts in reacting to
23
   concerns like mine, like Magistrate Peck did in Wang v.
24
   Forrest and then I have a couple - what all of the judges
25
   in the Eastern District do is they don't allow (inaudible)
```

```
1
                          PROCEEDINGS
                                                      40
   to be circulated. I understand Your Honor's ordered it,
2
3
   but I certainly, you know, I will note that we will be
 4
   paying attention, and I, you know, I think - again, my
   concern is there's going to be an improper solicitation.
5
                       Your Honor, I've been adequately
 6
             MR. LEE:
7
   forewarned by Miss Mellk, and I obviously will conduct
8
   myself in a manner to limit her concerns.
9
                          Well, I'm not - I mean, Miss Mellk,
             THE COURT:
10
   if you have authority or if you have precedent for some
11
   kind of judicial oversight at this stage, I would welcome
12
   it and I would be happy to consider it. But I'm not, you
13
   know, as I said, ordinarily, you know, Hickman v. Taylor
14
   was about an attorney's communication with a witness, and
15
   that's sort of the heartland of work product.
16
             MS. MELLK:
                          And --
                          And that's the conflicting interest
17
             THE COURT:
18
   here. I understand what you're saying.
19
             MS. MELLK:
                         And this is why I go back to why
   many courts, and, again, I understand --
20
21
             THE COURT:
                          Not the weight of authority in this
22
   district according to Judge Pauley --
23
             (interposing)
24
             THE COURT: -- and Judge Sand.
25
             MS. MELLK: Your fellow magistrates, I mean,
```

```
1
                          PROCEEDINGS
                                                      41
2
   you know, Wang v. Hearst --
3
             THE COURT:
                          I have the highest respect for my
   fellow magistrate judges, but it's a hierarchical system.
4
             MS. MELLK:
                          Your Honor, I - the mechanism of
5
   the FLSA is --
6
7
             THE COURT:
                          That horse has left the barn.
             MS. MELLK:
                          Yeah, I mean, look, I can go look,
8
9
   and certainly if I find something, I'll bring it to the
10
   Court's and Mr. Lee's attention. But I am very concerned
   about this, and, you know, I think it prejudices my
11
12
   client.
13
             THE COURT:
                          All right. Well, again, if you
14
   have authority for some kind of judicial oversight in this
15
   district, I would consider it and I welcome it. But with
16
   respect to the decision on what gets disclosed, there's
17
   compelling authority from district judges in this court,
18
   at least three, one of which states that the weight of
19
   authority permits this kind of disclosure. That was Judge
20
   Sand's language in the case that was quoted by Judge
21
   Pauley. And Judge Sand was certainly I think one of the
   giants of the bench.
22
23
             All right, I'm going to adhere to my decision.
   Again, if you have some authority, I'd be happy to
24
25
   consider it.
```

```
1
                          PROCEEDINGS
                                                      42
2
             Mr. Cansalarich (phonetic), these two go back to
3
   defendant's side. Let me ask you also to give each side
   of a copy of Judge Peck's decision in Fisher v. Forrest
 4
   and suggest that they review it because reliance on
5
   boilerplate objections these days can get you into trouble
6
7
   that you don't want to get into.
             All right, anything else - I now have the case
8
9
   for general pretrial supervision, so if you have more
10
   discovery disputes, they should be before me or scheduling
   issues they should be before me, but the reference from
11
12
   Judge Daniels was not just for this discovery dispute but
13
   also for GPT.
14
             Mr. Lee, anything else we should be considering
15
   today from your point of view?
16
             MR. LEE: Yes, Your Honor. In terms of e-
17
   discovery, I had been in correspondence with defendants
18
   who tried to obtain e-discovery. We had provided the
19
   search terms for them. And my understanding is that they
20
   did not agree to my search terms or the custodians, and
21
   that's a current dispute that's outstanding that --
22
             THE COURT:
                          This was one of your document
23
   requests I think?
24
             MR. LEE: Yes, it's number 31, Your Honor.
25
             (pause in proceeding)
```

```
1
                          PROCEEDINGS
                                                      43
2
             THE COURT: Have you sat down and tried to
3
   negotiate search terms?
             MR. LEE: I have, Your Honor, and we met and
 4
   conferred. I can - we can endeavor to do it again because
5
   I know the Court is busy. And is Miss Mellk is amenable
 6
7
   to that, we can try to redouble our efforts to try to
   resolve it without judicial interference.
8
9
             MS. MELLK: Your Honor, I'm more than happy to
10
   sit down again Mr. Lee and see if we can work through it,
   but our understanding, and this was based on a
11
12
   communication we had after we had a meet and confer, was
13
   that we agreed that we would search Michelle Vrod, V-R-O-
14
   D, who is Miss Amhaz's, who was her supervisor, and Amy
15
   Acceturra who was the former head of HR, we would search
16
   her emails and produce any emails that reference Miss
17
            So if there's additional things that Mr. Lee would
   like, I am more than happy to sit down and have a second
18
19
   conversation before we have to get the Court involved. We
20
   certainly understand e-discovery and obligations. So I
21
   think that the parties can try and work that out, but we
22
   did agree to produce them and the search is being done.
23
             MR. LEE: Your Honor, I think the issue is the
24
   defendants agree that that's what they would produce.
25
   didn't think that was enough. They would only allow
```

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```
1
                          PROCEEDINGS
                                                      44
2
   production for emails between Miss Acceturra and Miss Vrod
3
   with Nancy's name. I don't think that's sufficient.
                                                          Ι
   have a broad list of email search terms which I think
 4
   should be used. They've wholesale refused to provide any
5
   searches in terms of the search terms I've included which
 6
7
   would include --
             THE COURT: I'm looking at your search terms.
8
9
   I think these are going to generate a huge volume of
10
   documents.
             MR. LEE: Well, I believe that under the -
11
   first of all, you know, there hasn't been an agreement on
12
13
   who the custodians are and, once we agree on who the
14
   custodians are, what the search terms should be. Now, my
15
   position is that they should produce --
16
             THE COURT: I mean her HR - her claim under the
17
   human rights law relates to what she was told to do?
             MR. LEE: Yes, it's --
18
19
             THE COURT: And how she was told to interact
20
   with clients?
21
             MR. LEE: That's right. Her --
22
             THE COURT: It's not a pay discrimination
23
   claim, is it?
24
             MR. LEE: I'm sorry, Your Honor?
25
             THE COURT: It's not a pay discrimination
```

```
1
                          PROCEEDINGS
                                                      45
 2
   claim.
 3
             MR. LEE:
                        It's not a pay discrimination.
                                                        She's
    alleging sexual harassment in that her immediate
 4
 5
    supervisors would --
             THE COURT:
                          Told her --
 6
 7
             MR. LEE: -- to look sexy.
             (interposing)
 8
 9
             THE COURT: -- certain way to clients, okay.
10
             MR. LEE:
                       That's right.
11
                          Well --
             THE COURT:
12
             MS. MELLK:
                          Your Honor, I'm, as I said, as Mr.
13
   Lee suggested, I'm more than happy to sit down with him
14
    one more time to take a shot at custodians and search
15
    terms before we need to involve the Court. Our
16
    understanding, and we put it in an email that was not
17
    rejected by Mr. Lee, was this is what we were going to do.
18
    Again, I'm more than happy to try and be cooperative and
19
    (inaudible).
20
                          Usually, the emails tend to be more
             THE COURT:
21
    relevant or take on a greater role in cases where there's
22
    an allegation of a failure to promote or pay
2.3
    discrimination as opposed to the kind of claims that are
24
    asserted here. I mean I'm looking over your search terms,
25
   Mr. Lee, and I think they're going to generate --
```

```
1
                          PROCEEDINGS
                                                      46
 2
             MR. LEE:
                        The --
 3
             THE COURT:
                          -- an awful lot, a lot of
    irrelevant documents
 4
 5
             (interposing)
             MR. LEE:
                       Your Honor --
 6
 7
             THE COURT:
                          Let me suggest this. Does the
 8
    defendant have an IT department or an IT specialist?
 9
                          The way that it's, that the e-
             MS. MELLK:
10
    discovery is done is that we retain a third party, and the
11
    emails are brought, they're downloaded onto the third-
12
    party system. I mean it's a timely and expensive process.
13
             THE COURT:
                          Yeah.
14
             MS. MELLK:
                          And so we certainly would prefer to
15
    do it in a way that is not wasteful and doesn't, you know,
16
    obviously the defendant pays for this. And so, again, I'm
17
    willing to sit down with Mr. Lee and see if we can come to
18
    some agreements about narrowing the terms, I mean there's
19
    not that many custodians. There's Amy Acceturra who was
20
    the head of HR. There's the plaintiff, and she testified
21
    - I will tell you, Your Honor, she testified she never
22
    complained about exemption issues or classification issues
2.3
    or anything like that during her employment, and with
24
    regard to her sexual harassment claim, she says the first
25
    time she complained was in, was approximately a couple of
```

```
1
                          PROCEEDINGS
                                                      47
2
   weeks before she left.
3
             So, again, we're more than - if HR had any
   communication with anybody about her complaint, we're more
 4
5
   than happy to produce it. We're more than happy to, you
   know, we thought our agreement was to look at Michelle
 6
7
   Vrod and Amy Acceturra. I'm willing to have a discussion.
             THE COURT: Let me ask you this, I mean because
8
9
   I know your firm represents, I think represents defendants
10
   exclusively in the employment context. Has your firm ever
11
   utilized predictive coding in e-discovery matter?
12
                          I believe in the Publicis case that
             MS. MELLK:
13
   was before Magistrate Peck, I believe they used predictive
14
   coding.
            But --
15
             THE COURT: Did it work well or poorly or
16
   something else?
17
             MS. MELLK: I don't know. I don't know.
18
   have to speak to my colleagues who handled that case.
19
   there was a lot of - I believe there was - [To colleague:
20
   You may know better than I. Were you involved in the
21
   Publicis case?] But I certainly can find out and let the
   Court know about whether it was effective.
22
2.3
             Certainly, right now all we have is Nancy and --
24
                          I mean, look, I'm inclined to limit
             THE COURT:
25
                 I said I'm inclined to limit the e-discovery
   - I'm sorry.
```

1 PROCEEDINGS 48 2 at this stage to the limits suggested by Miss Mellk but 3 without prejudice to a renewed application for further ediscovery from plaintiff, I mean if that's something both 4 sides can live with. I mean a lot of times, many times a 5 defendant rather do e-discovery in one fell swoop because 6 7 each iteration has its own cost. MS. MELLK: That's fine with me, and, again, 8 9 I'm more than happy to a conversation, to avoid, you know, 10 Mr. Lee coming back to the court, we limit it to these 11 issues right now, and I'm - Mr. Lee and I can speak and 12 see if we can come to some sort of agreement about 13 expanding e-discovery. 14 MR. LEE: Your Honor, my general understanding 15 of what's the most efficient way to proceed, and e-16 discovery just takes a long time sometimes, is that under 17 the Sedona Conference protocols the parties try to agree on a set of search terms, even if it is a little bit more 18 19 encompassing. So I'm happy to try to revise some of these 20 search terms which may come up with false positives, but I 21 do think that the e-discovery should include more than just Nancy herself individually, should include custodians 22 23 other than Miss Acceturra or Miss Vrod. And it should be sufficient to cover her sexual harassment claims 24 25 individually and to cover her potential class claims

```
1
                          PROCEEDINGS
                                                      49
   across the various locations. How we get there I'm happy
2
3
   to work that out with Miss Mellk.
                          Well, I mean preliminarily it seems
 4
             THE COURT:
   to me that the universe of custodians you'd want to be
5
   searching with respect to her harassment claims, I would
6
7
   think would probably be narrower than the universe you'd
   be searching, than the custodians you'd be searching with
8
9
   respect to her other claims.
10
             MR. LEE:
                      I don't disagree, Your Honor.
11
                          All right. Well, at this point,
             THE COURT:
12
   why don't we - I'm going to limit the e-discovery to
13
   emails and ESI from Vrod and Acceturra that refer to
14
   plaintiff without prejudice to a renewed application after
15
   counsel have had an opportunity to confer further on this
16
   issue. And I guess the next time we discuss this issue I
17
   quess what I'd like to see is, if you can't come to an
18
   agreement, a list of the custodians - well, presumably
19
   there's going to be some custodians on which you agree, I
20
   hope, and with respect to the custodians on which you
21
   disagree, your respective positions on them and the same
22
   with respect to the search terms on which you disagree.
23
             MS. MELLK:
                          And if we get to that point, I'll
   be able to give you more information on predictive coding
24
25
   as well.
```

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1
                          PROCEEDINGS
                                                       50
 2
             THE COURT:
                          Yeah, have you used predictive
 3
    coding, Mr. Lee?
 4
             MR. LEE:
                        We have not. We have not.
 5
             THE COURT:
                          All right.
             MR. LEE:
                        So --
 6
 7
             THE COURT: Go ahead.
             MR. LEE:
                        Judge, the one last topic, Your
 8
 9
   Honor, is, as it's towards the back of our letter, it's
10
    regarding the 30(b)(6) witness topic list. Defendants had
    objected to a number of our topics that we wanted to ask
11
12
    the 30(b)(6) witness, many of which relate to her sex
13
    harassment claim or the common enterprise analysis.
14
             THE COURT:
                          I'm sorry, I'm looking at
15
    defendant's letter of November 15 I guess which lists the
16
    topics that are in dispute.
17
             MR. LEE:
                       Yes.
             THE COURT: Which ones do you want to talk
18
19
    about?
20
             MR. LEE:
                        So I'm just going down the list.
21
    Subject matter number 11, complaints regarding sex
22
    discrimination or harassment for other employees. I
23
   believe that's important because it shows how they handle
24
    sex harassment claims and whether they are wholesale
25
    ignored or whether they have some protocol that they
```

```
1
                          PROCEEDINGS
                                                      51
2
   actually follow. The allegation from Miss Amhaz is that
3
   she complained to multiple people and she was not able to
   get a proper response, and that's why she terminated her
 4
   employment at the end because she felt such an oppressive
5
6
   work environment that she was not able to continue working
7
   there.
             MS. MELLK:
                          Your Honor, if I may --
8
9
             THE COURT:
                          Go ahead.
10
             MS. MELLK:
                          Number one, that wasn't what she
   testified to. She testified she didn't complain.
11
12
   didn't complain until in or about May (inaudible).
13
   when she left, she gave her notice of leaving on May 11,
14
   and left May 27. So that is just plain untrue.
15
             Number two, at the 30(b)(6) deposition, we
16
   produced the current head of HR. Mr. Lee did not ask him
17
   what is the company's procedure for investigating sexual
   harassment claims? What do you do? We agreed with Mr.
18
19
   Lee at the 30(b)(6) witness deposition that the 30(b)(6)
20
   witness was prepared to answer questions about sexual
21
   harassment claims in the New York office and in the Las
22
   Vegas office. Her claim is a very limited claim.
2.3
   claims that her supervisor --
24
             THE COURT: She was allowed to answer questions
25
   about claims, sexual harassment claims --
```

```
1
                          PROCEEDINGS
                                                      52
2
             MS. MELLK:
                          Yeah, New York and Las Vegas.
3
   he never asked what was the process for investigation,
 4
   what do you do? We produced policies. So, you know, I
   think that is, it is, that issue is disingenuous. Yeah,
5
   he asked a question, are you aware of anybody in New York
6
7
   or Las Vegan who's had a claim. This is Mr. Lee asking my
8
   30(b)(6) witness.
9
             THE COURT:
                          And what is the answer?
10
             MS. MELLK:
                          No, other than Miss Amhaz.
11
             THE COURT:
                          Okay.
12
             MR. LEE:
                        But he --
13
                          So - and he will be taking the
             MS. MELLK:
14
   deposition of the former head of HR on February 2, and we
15
   agree, I mean it's not a 30(b)(6) deposition because she's
16
   no longer with us. He certainly can ask her those kinds
17
   of questions.
18
             With respect to the other issues regarding the
19
   so-called enterprise, we have already admit, stipulated to
20
   him that we do not dispute that booking.com generates over
21
   $500,000 in revenue. So all of this, contracts, vendors,
   bank, I mean it's irrelevant to her claim.
22
23
             THE COURT:
                         Yeah.
24
             MR. LEE: Your Honor, it's not irrelevant
25
   because even though they make more than the statutory
```

```
1
                          PROCEEDINGS
                                                      53
2
   requirement, it goes to whether they're a common
3
   enterprise. There are factors that are considered,
   factual factors in regards to whether they pay the vendors
 4
5
   out of one account through their different offices,
 6
   whether --
7
             THE COURT: Why is that important at this
8
   stage?
9
             MR. LEE: Well, it goes to the common
10
   enterprise analysis to see if the various offices and
11
   locations and the employees are operative --
12
             MS. MELLK:
                          We're not disputing that the
13
   various offices of booking.com, I mean we just said we'd
14
   produce a list of the 300 covered employees, not something
15
   that we're disputing. We are not claiming that the
16
   Honolulu office of booking.com is a separate employer than
17
   the New York office.
             MR. LEE: Well, I think that's a separate
18
19
           The issue is whether they're a single integrated
20
   enterprise --
21
             THE COURT:
                          Why is that important?
22
             MR. LEE:
                        It's important for the collective and
2.3
   class analysis in regards to whether the same policies are
24
   controlled by a single center.
25
             THE COURT: I think that's what Miss Mellk just
```

```
1
                          PROCEEDINGS
                                                      54
2
   stipulated to.
3
             MR. LEE: Okay, well, if she stipulates that
   they're a single integrated enterprise --
 4
5
             (interposing)
             MS. MELLK: -- single integrated - anybody who
6
7
   worked - we're giving you a class list of --
8
             MR. LEE: She hasn't really said it on the
9
   record.
10
             THE COURT:
                          Well, why don't you let her finish.
11
             MR. LEE:
                        Okay.
12
                          She was in mid-sentence.
             THE COURT:
13
                          I'm giving you a class list of
             MS. MELLK:
14
   everybody who was an account manager or key account
15
   manager of booking.com. We have never taken a position
16
   that employees of booking.com U.S.A. are all part of a
17
   single integrated enterprise. That's never been our
18
   position.
19
             MR. LEE: You mean you're saying --
20
             MS. MELLK:
                          booking.com U.S.A. is a single inte
21
   - you know, if you're a key account manager or account
22
   manager for booking.com U.S.A., you are employed by
2.3
   booking.com U.S.A. I'm, frankly, a little surprised that
24
   we're having this conversation --
25
             THE COURT:
                          I'm not sure where you're doing,
```

```
1
                          PROCEEDINGS
                                                       55
 2
   Mr. Lee.
             MR. LEE: Well, as long as she's stipulated
 3
    that it's a single integrated enterprise, that's fine.
 4
 5
             THE COURT:
                          Okay.
             MR. LEE:
                        Thank you.
 6
 7
             THE COURT: I mean it sounds like with respect
   to other complaints or allegations of sex discrimination,
 8
 9
    I mean Miss Mellk is telling me that the 30(b)(6) was
10
   prepared to testify to that.
11
                      Well, he --
             MR. LEE:
12
             THE COURT:
                          With respect to the relevant
13
    offices.
14
             MR. LEE: Well, he was new, but he didn't know
15
    anything.
16
             THE COURT:
                          That's not what she just read.
17
                        He said --
             MR. LEE:
18
             THE COURT:
                          That's not the testimony she just
19
    read --
20
             (interposing)
21
             MS. MELLK: If you had asked him different
22
    questions --
23
             MR. LEE: I can't read his mind. He was trying
    to impede the deposition the whole time.
24
25
             (interposing)
```

```
1
                          PROCEEDINGS
                                                     56
2
             THE COURT:
                         Wait, wait, wait, wait.
3
   that - I didn't hear you, Mr. Lee.
             MR. LEE: I'm just saying I couldn't read his
 4
   mind because frequently he would, you know, not answer
5
   questions directly. But that's fine.
6
7
             THE COURT:
                          That's why you ask follow-ups.
             MR. LEE: I'm sorry?
8
9
                          That's why you ask follow-up
             THE COURT:
10
   questions at a deposition.
11
                        I understand, Your Honor. But, you
             MR. LEE:
12
   know, the president of booking.com was, he was hired for
13
   sexual harassment. There obviously is some stuff there.
14
             THE COURT: Did the plaintiff work with the
15
   president of booking.com?
16
             MS. MELLK: No, Your Honor. The plaintiff
17
   worked in Las Vegas and --
18
             (interposing)
19
             MR. LEE: And --
20
             THE COURT: No, that's what I understand.
21
   not sure that everybody - I mean the fact that - I don't
   know where you're going with this, Mr. Lee.
22
23
             MR. LEE: Your Honor, that's fine, you know, I
   don't think the other people are 30(b)(6) witnesses
24
25
   anyway. So that's fine.
```

```
1
                          PROCEEDINGS
                                                      57
2
             THE COURT:
                          All right.
3
             MS. MELLK:
                          Yeah, and he ask (inaudible).
                                                          Ι
   actually have one issue --
4
5
             THE COURT:
                          Go ahead.
                         Which we've raised to Mr. Lee and
 6
             MS. MELLK:
7
   we haven't raised to the Court yet because we did want to
8
   take the plaintiff's deposition. So with regard to her
9
   sexual harassment claim, she is claiming emotional
10
   distress damages, and she testified as to how she's a
11
   different person now than she was before, and she
12
   testified that she posts on Facebook and on Instagram and
13
   possibly other social media sites.
14
             And so we have requested that historical
15
   printouts of the Facebook and the Instagram and Snapchat
16
   sites, and similar to our objections, we received --
17
             THE COURT:
                          I'm sorry, Facebook, Instagram and
18
   what, Snap --
19
             MS. MELLK: Snapchat. If you have teenagers,
20
   you would know these things. Snapchat (inaudible). And
21
   she posted them during the sexual harassment, after the
22
   sexual harassment, and so we feel it's relevant to our
2.3
   ability to --
24
             THE COURT: But you've served a request for
25
   these?
```

```
1
                          PROCEEDINGS
                                                      58
2
             MS. MELLK:
                          Correct. And there was an
3
   objection, and then we sent a deficiency letter. And,
   again, we didn't raise it to the Court because we wanted
 4
   to see what she would say at her deposition, and she did
5
   confirm the postings.
 6
7
             THE COURT:
                          Mr. Lee.
             MR. LEE: We've never had a chance to meet and
8
9
   confer about this, Your Honor, so at the very least, I'd
10
   like the opportunity to do so. And this --
             THE COURT: Well, it sounds - my understanding
11
12
   is --
13
             (interposing)
14
             THE COURT: Hold on a second, hold on a second.
15
   My understanding is that these applications are used, are
16
   not used for privileged communications. They're to
17
   disseminate information on a wide basis?
                          They're a social media.
18
             MS. MELLK:
19
   connect with friends and other (inaudible) --
20
             THE COURT:
                          I mean do you control who you
21
   connect with?
22
             MS. MELLK:
                          Yes.
23
             MR. LEE: Can I explain what these are?
24
   for example, on Facebook, Your Honor, if you were to open
25
   a Facebook account and let's say your extended family
```

```
1
                          PROCEEDINGS
                                                      59
2
   members live around the world, you can post a picture of
3
   yourself let's say hiking in the mountings or having
   dinner at a nice restaurant, and then it's an easy way to
 4
   keep in touch with your friends and family around the
5
   world, and there are communities, depending on the type of
 6
7
   usage or the type of social person you are, you can
   include people who are immediate family members, you can
8
9
   include, allow strangers to go on. And so --
10
             THE COURT: You wouldn't use these applications
11
   to communicate with your attorney or your priest or your
12
   doctor, would you?
13
                        Not really, they're really to show --
             MR. LEE:
14
             MS. MELLK:
                          What's going on in your life.
15
             MR. LEE:
                      -- how your life is --
16
             (interposing)
17
             THE COURT: -- wider audience than one person.
18
             MR. LEE: Yeah, it goes to - well, it's more
19
   than one person, but it would be restricted to the circle
20
   of social sphere that you wanted, and you can be posting
21
   some fairly personal information or you could be posting
   not very personal information --
22
23
             (interposing)
24
             THE COURT: Let me cut to the chase here.
25
   would encourage you to have a meet and confer on this --
```

```
1
                          PROCEEDINGS
                                                      60
2
             MR. LEE:
                        Thank you, Your Honor.
3
             THE COURT: -- but it sounds to me like it's
   fair game. I'm not going to rule on it today, but --
4
5
             MR. LEE:
                        My only concern is that it's --
             THE COURT: It sounds like it's fair game.
 6
7
             MR. LEE:
                       My only concern, Your Honor, is that
   this is not a personal injury case where she's alleging
8
9
   she was shot in the foot and that she has like huge health
10
   problems, and then you see her jetskiing in the mountains.
   There have been cases like that where that's appropriate.
11
12
   But for here I believe that to request all of her social
13
   media is disproportionate and not --
14
             THE COURT: Why is it disproportionate?
15
   much is she seeking in damages and what's the cost of
16
   producing it?
17
             MR. LEE:
                       I think --
18
             THE COURT:
                          Disproportionate is like the new
19
   black. People are throwing it around without any thought
20
   whatsoever.
21
             MR. LEE: Well, I just think it's an invasion
22
   of privacy --
2.3
             THE COURT: If she's putting it up on Facebook,
   how is it private?
24
25
             MS. MELLK:
                         And she's putting --
```

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```
1
                          PROCEEDINGS
                                                      61
2
             (interposing)
 3
             MR. LEE: Well, because it's only --
             (interposing)
 4
             MR. LEE: -- it's only for people that you
5
6
   like.
7
             THE COURT: Well, it's a non-privileged
   communication though.
8
9
             MR. LEE: So, for example --
10
             THE COURT: So how is it private?
11
             MS. MELLK: Your Honor, she --
12
                         Look, I'm not ruling on it today.
             THE COURT:
13
   I encourage you to meet and confer, but --
14
             MR. LEE:
                       Thank you, Your Honor.
15
             THE COURT: -- you know, it seems to me, at
16
   most, this is analogous to somebody seeking somebody's
17
   diary, and there's no privilege that attaches to a diary.
18
   Diaries are discoverable, entries in a diary are
19
   discoverable if they're relevant.
20
             MS. MELLK: And in terms of producing --
21
             MR. LEE: Thank you, Your Honor.
22
             MS. MELLK: -- it, I believe it's merely push a
23
            You push a button and print it out.
   button.
24
             MR. LEE: Yeah, I think the issue is whether
25
   it's relevant and (indiscernible) --
```

```
1
                          PROCEEDINGS
                                                      62
2
                          Well, you know, if she's claiming
             THE COURT:
3
   emotional distress and she's going waterskiing in the
   Florida Keys or going down ziplines in the Amazon, that's
4
   probably relevant.
5
             MS. MELLK:
                         It is relevant because she
 6
7
   testified that she stays in her home. She doesn't come
   out of her house for three to four days. She's much less
8
9
   social than she used to be --
10
             THE COURT: Well, I'm not - you know, look,
   maybe there's something in her posts that is truly
11
12
   irrelevant to the issues in this case, and maybe there's
13
   some expectation of privacy. Maybe she's sending it to
14
   trusted friends or something. I don't know what people
15
   put up on these applications. So I'm not going to address
16
   it today. I may need to wait to see if there are
17
   specifics. But it sounds to me if it's fair game.
                       Thank you, Your Honor. We'll do some
18
             MR. LEE:
19
   research.
20
             THE COURT: You know, it's - if she's alleging
21
   emotional distress - you know, if she put up some post,
22
   you know, either complaining or congratulating a political
23
   figure, you know, maybe that might be irrelevant.
24
                      Yeah, I'll give an example --
             MR. LEE:
25
             THE COURT: So and so is a great candidate and
```

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1
                          PROCEEDINGS
                                                      63
2
   I'm happy he or she was elected or so and so is a horrible
3
   candidate and I'm happy he or she lost. I'm hard-pressed
   to see how that bears on emotional upset or emotional
 4
   distress, but if she's posting vacation pics where she's
5
   having a good time, I think that is relevant. So --
6
7
             MS. MELLK:
                          Or her engagement (inaudible) if
8
   she gets engaged.
9
                          Well, I'm going to encourage the
             THE COURT:
10
   parties to meet and confer on that issue, but unless it's
11
   something that doesn't bear on emotional distress, I think
12
   it's probably - or doesn't arguably bear on emotional
13
   distress, I think it's probably discoverable. Okay?
14
             MR. LEE:
                        Thank you, Your Honor.
15
             THE COURT: All right? Anything else --
16
             MR. LEE:
                        Appreciate the guidance, thank you.
17
             THE COURT:
                          Again, I encourage you to read
18
   Fisher v. Forrest because it, the December 15 amendments
19
   really do work a major change in Article 5 of the Federal
20
   Rules. All right. I hope you all have a good holiday and
21
   a good new year.
             MR. LEE:
22
                        Thank you, happy holiday, Your Honor.
23
             (Whereupon the matter is adjourned.)
24
25
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1	64
2	<u>CERTIFICATE</u>
3	
4	I, Carole Ludwig, certify that the foregoing
5	transcript of proceedings in the case of Amhaz v.
6	Booking.com, et al., Docket #17cv2120, was prepared using
7	digital transcription software and is a true and accurate
8	record of the proceedings.
9	
10	
11	
12	SignatureCarols Ludwig
13	Carole Ludwig
14	Date: December 26, 2017
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